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D5.6 Plan of Exploitation and Dissemination of Results

This is version 3.0 of the Plan of Exploitation and Dissemination of Results of the AMBER project. This document is a deliverable of the AMBER project, which has received funding from the European Union's Horizon 2020 Programme for under Grant Agreement (GA) #689682. Author: World Fish Migration Foundation on behalf of the AMBER consortium



History of changes

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		- Exploitation and Dissemination strategy moved – now	
		before going into details on products (results) and channels.	
		- Timeline and products planning made as separate chapter (for the total project).	
		- Measuring effectiveness as separate chapter	
		- A new chapter on Media Engagement (still to be worked out further)	
		- Summary and Executive summary merged	
		Revised version of the PEDR to update the results over the first 12 months	
		Revised version of the PEDR to update the results over the first 18 months	

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Executive summary

The present document is a deliverable of the AMBER project, which is funded by the European Union's Horizon 2020 Programme under Grant Agreement (GA) #689682.

This document presents the project's "Plan on Exploitation and Dissemination of Results" (PEDR), defining the strategy and implementation measures envisioned to efficiently disseminate project outputs in order to ensure the best exploitation of its results, as part of Work Package 5 – "Dissemination".

The Plan of Exploitation and Dissemination of results (PEDR) describes the measures proposed by the AMBER consortium to disseminate and best exploit project results. This document serves as a management tool for both the project partnership and the European Commission to ensure that the AMBER dissemination and exploitation activities are adequately and timely planned and implemented. It is meant to be a living document that will be systematically reviewed and updated at each consortium meeting. A revised version of this document will be prepared after M12 when the activities delivered over the first year will be assessed and the strategy for the second year described.

The AMBER project's Plan on Exploitation and Dissemination of Results" (PEDR) will be systematically reviewed and updated at each Annual General Meeting of the Consortium in a dedicated slot. The PEDR will then be revised once a year, based on project progress, and the impact and effectiveness achieved during the dissemination.

This document is the updated PEDR for Month 18.

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1 INTRODUCTION

Nearly all major EU Rivers are heavily fragmented. Stream fragmentation remains one of the main reasons for having failed to meet WFD targets, whilst barriers for hydropower generation are expected to increase in number, which will cause further fragmentation. Also, stream connectivity is poorly defined and criteria for restoration are often arbitrary and taxon-specific and there is no global overview of stream barriers in Europe but there are many more barriers than is possible to mitigate for. In addition, available information on stream barriers is fragmentary, uses different data standards, is based on different criteria, and is largely inaccessible to most stakeholders. Lastly the existing tools for barrier impact assessment, prioritisation, and assessment tend to be heavily biased towards migratory fish.

AMBER will generate:

- 1. An Interactive European map of stream barriers;
- 2. Efficient methods of measuring stream connectivity;
- 3. A decision support tool to help mitigate for the impact of barriers;
- 4. Tools and protocols for adaptive barrier management;
- 5. Citizen science (interaction with the general audience, creating advocates to raise awareness and to improve the current situation).

AMBER exploitation will target four strategically important EU priorities:

- 1. **Growth:** AMBER will target one of the main limitations of current stream restoration efforts and will thus produce more effective restoration strategies for river ecosystems, which is compatible with other water uses. This will improve energy security, help protect jobs, and boost European competitiveness, particularly in rural economies.
- 2. **Conservation of Biodiversity:** AMBER will have beneficial effects on the restauration of freshwater flora and fauna and will serve to protect global biodiversity in running waters by decreasing river fragmentation, promoting habitat connectivity, and evaluating the merits of different restoration actions through several quantified targets.
- 3. **Transnational Cooperation:** AMBER will serve to showcase what Europe can achieve in terms of international strategic collaboration, while knowledge transfer promoted through the consortium will help in the sharing of innovative ideas and technologies.
- 4. **Public involvement and Education**: AMBER will merge public knowledge with expert assessment from participating NGOs, thus highlighting the value of participatory resource management.

2 FRAMEWORK OF DISSEMINATION AND EXPLOITATION

2.1 Key concepts and objectives

Since dissemination is closely tied to communication, this framework of dissemination and exploitation activities also includes some communication elements. However, to clearly make the distinction between dissemination and communication, the EC defines communication and dissemination as:

"Communication on projects is a strategically planned process, which starts at the outset of the action and continues throughout its entire lifetime, aimed at promoting the action and its results. It requires strategic and targeted measures for communicating about (i) the action and (ii) its results to a multitude of audiences, including the media and the public and possibly engaging in a two-way



exchange."

http://ec.europa.eu/research/participants/portal/desktop/en/support/reference_terms.html Communication will therefore contribute to supporting dissemination and exploitation objectives.

Dissemination: "The public disclosure of the results by any appropriate means (other than resulting from protecting or exploiting the results), including by scientific publications in any medium." http://ec.europa.eu/research/participants/data/ref/h2020/other/gm/h2020-guide-comm_en.pdf
The dissemination of the project outputs to key stakeholders aims at making the knowledge (results) developed through the project available to the widest audience and enhancing project exploitation potential.

AMBER has established an exploitation and dissemination strategy to ensure that information is adequately transferred and can be used beyond the life of the project. AMBER expects a long-term return from data, since it hopes to achieve a paradigm shift necessary to achieve a more efficient restoration of stream connectivity in Europe.

AMBER endeavours to:

- Inspire long term commitments from key players;
- Influence policy makers by delivering pragmatic solutions to restoring river connectivity across Europe during workshops;
- Encourage participation of citizens to participate in river restoration through using the
 AMBER app. One of the novel aspects of AMBER is that it will use data provided by citizens
 to improve the barrier database. This will continue after the project is finished and will
 contribute to ensuring continued progress after the project is complete. A detailed plan will
 be developed within the citizen science program;
- Provide technical advances and necessary tools, models and the guidelines for barrier removal, adaptive barrier planning and code for best practices, which have never been attempted before. These will all be readily available (open-source) for practitioners, policy makers and other interested parties to use;
- Build knowledge that can be applied to development of future studies and teaching programs;
- Encourage future research activities based on the resulting outcomes of the project.

The strategy of dissemination and exploitation of the AMBER project is based on the following logical framework.

Following the completion of the project, all partners will ensure that resources are also available on their respective websites.

2.2 Roadmap of activities

At the start of the project, as no results are available yet, the communication strategy is focusing on raising project awareness among the stakeholder community, then as first project results will become available, dissemination of project outputs will start and last until the end of the project period. During the last quarter of the project, the consortium will make sure the project results will be available to the wider audience to be used in future research activities and further exploited.



2.3 Roles and responsibilities

The World Fish Migration Foundation (WFMF) is the leader of Work Package 5 (Dissemination) and responsible for the exploitation and dissemination of AMBER activities based on the actions listed in this Plan on Exploitation and Dissemination of Results (PEDR) and the Knowledge Translation Strategy*.

This Plan on Exploitation and Dissemination of Results (PEDR) should be read in conjunction with the Knowledge Translation Strategy. WFMF encourages all project partners to contribute to these communication, exploitation and dissemination activities. **Table 1** lists in more detail the activities and the roles and responsibilities of each project partner.

Table 1. Overview of activities related to dissemination and exploitation and their responsible partners

partners			
Activity	Responsible project partners		
Pla	ans		
Plan for Exploitation and Dissemination	WFMF (L)		
Knowledge Translation Strategy*	WFMF (L)		
Proc	lucts		
AMBER flyer	WFMF (L)		
Media articles	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Project Reports	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Policy Briefings	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Peer reviewed publications	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Short videos	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Barrier Atlas	SU, WFMF, JRC (L)		
Decision support tools	ERCE (L), SOTON (L)		
Citizen Science program	WFMF (L)		
Online C	Channels		
Website	WFMF (L)		
Newsletters	WFMF (L)		
Social Media	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Smartphone App	SU, WFMF (L), JRC		
Contact database	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Offline Channels			
Workshops	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Presentations	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Events	WFMF (L), DTU, ERCE, SOTON JRC, SU		
Print (magazine, newspaper, journal)	WFMF (L), DTU, ERCE, SOTON JRC, SU		

^{*}Since there is a clear link between communication and Dissemination, the communication plan (Knowledge Translation Strategy) has been included in the list of responsibilities.



2.4 Target audiences

Whichever the target audience, the final output of communication is ultimately with the citizens.

There are five different scales of communication.

International: International NGO's, International hydropower companies, European Policy makers National: National NGOs, National associations, National Policy makers, National hydropower companies

Regional: Water authorities, regional Authorities, Angling associations, Wildlife trusts, Canoeing associations, educational institutions

Local: Fisheries and environmental groups, general public, Farmer communities

Citizens: People within the EU who are ultimately affected by the AMBER outputs.

First the target audience must be identified, subsequently the strategy for communication can be determined.



Figure 1. AMBER Target audiences

2.4.1 Identifying the target audiences

How does the project reach the target audiences? That depends on the scale.

International: international communication, using AMBER tools, sharing of information and influence policy and decision making.

National: national communication, using AMBER tools, sharing of information and influence policy and decision making. They have a huge base of followers and therefore a lot of reach to effectively share content, information and communication.

Regional: ensure spreading the message that AMBER is communicating, reaching (local) organisations, communities and groups and become active users of the AMBER tools.

Local: actively participate in AMBER by supporting citizen science and using the smartphone application. Their work impacts not only the work of AMBER but also their local communities.

Citizens: the biggest group with the biggest reach but also the most diverse and difficult to reach. As shown in **Figure 1**, they are at the end of the communication model. Therefore, an important aspect of the communication is that if content is shared by local, regional or national organisations it still needs to appeal to the citizens.

2.4.2 Trends, channels and the needs of the target audience

As part of identifying the target audiences their segmentation, trends and needs have been established. This information is shown in **Table 2** below.



AUDIENCE	SEGMENTATION	CHANNELS	TRENDS	NEEDS AND CHARACTERISTICS
General Audience	- Local - Regional - National - International - Active outdoor living - Green living - Connected to rivers/water	- Social Media - Through organizations related to their interest/hobbie s/sport - Newsletters from organizations - TV, Radio, newspaper, magazine	- Sustainability - Aware of nature - Power to the people - Interested in rivers/water but not in science	- To receive feedback - Personal satisfaction - Have little time to spend - Use spare time for hobby or interest - Learn (new skills) - Want two-sided communication
Dam Owners	- Local - Regional	- Magazines - Industry updates (blogs) - Partner Newsletters - ICOLD - www.hydroworl d.com	- growing need for water - the largest percentage of single-purpose dams, which make up more than 70% of dams worldwide, are designed for irrigation, providing a valuable asset to agricultural and rural regions The second largest use (18%) of single-purpose dams is to impound water for hydroelectric power generation	- Serious approach - What is in it for me? - Everything costs money - Managing aging infrastructure - Using new technology
Water authorities & River Basin Authorities	- Regional	- reports, analytic data - Feedback from constituents Other water authorities	- Building with nature - Water safety remains priority	very depend on constituentsPolitical agendasCompetitive with other water authorities
Municipalities	- Regional	- Other municipalities - Government - Local and regional feedback	 integrating data and technology Cloud computing Government as platform Social collaboration The Sensing Environment 	 Inexpensive solution to big problems Pushback against custom development Prefer Outcome-Based Engagement Using Multichannel Citizen Engagement
Angling associations	- Local - Regional - National - International	- Fishing magazines/blog s/sites/vlogs - Social media groups - Events	 Fly fishing Catching the biggest fish growing demand for fishery products Sustainability 	 Love for what they do Motivated Strong community feeling Meeting likeminded people Close to nature
Water Sport organizations	- Local - Regional	Water sport brands (e.g. quicksilver,	- Rising popularity water sports	- Active - Rely on participants



ALIDIENCE	SEGMENTATION	CHANNELS	TDENING	NEEDS AND
AUDIENCE	SEGMENTATION	CHANNELS	TRENDS	CHARACTERISTICS
		Patagonia, The North Face) - Social media (specific groups)	- Have a local reach but together regional impact	 Depend on free-flowing rivers for business Their target is young and active
Educational institutions	- Regional - national - Universities - Education boards	newspaper,magazines, printadsnewslettersStudentfeedback	 Bring your own device (BYOD) 3D printing Student-driven learning The internationalization of education 	 Digital approach Adapting to "new learning" Open for new educational materials The Power of Personalized Learning Through Tech
NGO's	- National - International - Nature conservation - Water, rivers	- feedback from people - Reports - Scientific data	- Sustainability - Biodiversity conservation - Stimulate own responsibility of citizens	- Sensitive to input from funding parties, often individual citizens in form of membership - Awareness creating - Partnering with industry - Using Multichannel Citizen Engagement
Policy makers	- National - International (in particular WFD working groups and the DG environment of the European Commission)	- Reports, analytic data - Feedback from the people - Scientific data	- power shifts and diffusion - technological innovation - growing economic and financial interconnectedness - climate change - resource scarcity - population growth - evolution of the Internet - Individual activism - public debt; and - urbanization	- What is the impact? - Awareness is nice but what are the long term results? - Political agendas - Geopolitical realignment - Anonymity, privacy, security
Hydropower companies	- National - International	- Industry updates (blog, magazine, policy) - Board meetings - Partner channels (on and offline) - www.hydroworl d.com	- Advanced hydropower control technologies enable renewable hybrids - Climate aspects increasingly influence project design - Climate bonds market attracts strong hydropower interest - Hydropower drives regional interconnections	- IHA, International Hydropower Association - Partners - Managing aging infrastructure



2.4.3 Further research into target audiences

In order to further identify key stakeholders among the proposed target audience, the AMBER project has planned a series of stakeholder workshops.

Two stakeholder workshops will focus on integration of AMBER results into EU policy (the 1st is an introductory meeting/workshop planned in 2017 and the 2nd will be a large stakeholder workshop scheduled for 2019). Furthermore, a series of national AMBER workshop are planned to take place during 2017 until 2019 to also identify and interact with key stakeholders in the different countries.

The AMBER project is already interacting with other EU funded projects to obtain network connections and assess possibilities for cooperation. Projects of interest at the moment are: FITHYDRO, KEEPFISH, MARS, RECONNECT and though already finished, the REFORM project (especially the River Restoration Wiki).

3 EXPLOITATION AND DISSEMINATION STRATEGY

3.1 Aim of the Strategy

AMBER is closely aligned with Horizon 2020 strategies and its impact can be measured through several quantitative indicators and targets designed to help exit the current economic crisis. It will target four strategically important EU priorities:

1. Growth. There are more than 50 million sport fishermen in Europe who bring in excess of €30 billion to the economy and whose activities depend in part on the maintenance of healthy, well connected rivers. On the other hand, Small Hydro Power Plants (SHP) generate an annual turnover of c. €180 million and supports in excess of 20,000 jobs in the EU-15 SHP sector alone. Water is also used extensively for irrigation in agriculture but it is recognised that an increase in water resource efficiency is an EU priority for agricultural practice, in coordination with the Water Framework Directive, to improve water quality and quantity. Good agricultural and environmental conditions (GAEC) are a requirement under the EU Common Agricultural Policy (CAP).

By promoting the restoration of stream connectivity through adaptive barrier management, AMBER targets one of the main limitations of current stream restoration efforts and will achieve a more effective restoration of river ecosystems, which is compatible with other water uses. This should improve energy security, help protect jobs, and boost European competitiveness, particularly in rural economies.

- 2. **Conservation of Biodiversity.** AMBER is closely aligned with the EU 2020 Biodiversity Strategy (including Natura 2000 zones). It will have beneficial effects on the restauration of freshwater flora and fauna and will serve to protect global biodiversity in running waters by decreasing river fragmentation, promoting habitat connectivity, and evaluating the merits of different restoration actions through several quantified targets, including:
 - meeting the target of achieving 100% improvement in the conservation status of freshwater species under the Habitat Directive, and securing 50% improvement in the status of some riverine species listed under the Bird Directive
 - establishing green infrastructures for the maintenance and enhancement of freshwater ecosystems and their services, and the restauration of at least 15% of degraded fluvial systems (especially in urban areas)



- bringing about measurable improvement in the conservation status of aquatic species and stream habitats affected by agriculture and forestry
- generating beneficial effects on the population age and size of protected and umbrella species through better management (e.g. reduced impact of barriers on migratory fishes)
- 3. Transnational Cooperation. AMBER will serve to showcase what Europe can achieve in terms of international strategic collaboration, while knowledge transfer promoted through the consortium will help to overcome the innovation divide between regions. AMBER fits particularly well with the 2013 EU Strategy on green infrastructures, that aim to make greater use of wetlands and other natural areas across Europe to reduce flood risk and result in cleaner water.
- 4. Public involvement and Education. Nine Higher Education Institutions and two NGOs are represented in AMBER and the project has consequently strong education and outreach components. The project will merge public knowledge with expert assessment from participating NGOs, thus highlighting the value of participatory resource management.

3.2 Strategy

AMBER is establishing an exploitation and dissemination strategy to ensure that information is adequately transferred and can be used beyond the life of the project. AMBER expects a long-term return from data, since it hopes to achieve a paradigm shift necessary to achieve a more efficient restoration of stream connectivity in Europe. In this strategy, the definition of Exploitation is the same as defined by the European Commission: "The utilisation of results in further research activities other than those covered by the action concerned, or in developing, creating and marketing a product or process, or in creating and providing a service, or in standardisation activities."

Challenges experienced in first part of the project

Having learned from the first period of the project and the evaluation, we discussed during the WP5 meeting in Brussels (February 2018) that the project has two main challenges:

- Getting citizens involved. The target audiences are immense and currently the awareness on the subject of river fragmentation is low. In general, one could say that issue has little attention and priority, which makes it harder to get people involved.
- Connecting experts and citizens. One could argue that when it comes to this subject, the gap between citizens and experts is huge. Scientists working on the subject use words for concepts that are often still unknown by citizens. That means that in communication this gap between the 'two worlds' somehow has to be bridged.

Consequences for the strategy

For the strategy, the experienced challenges have led to a few strategic decisions:

- The project results need to be more adjusted to the target audience. To get citizens involved in the citizen science, we decided:
 - o to insist on using the right language (per country)
 - to make the app easy and attractive to use (including data of existing databases)
 - o to add a competitive element for users of the app
- Having recognised that the target audiences are immense, and our project resources are limited, we decided during the WP5 meeting in Brussels in February 2018 to have a focus on 'Change makers regarding fragmentation of rivers'. This strategy makes our communication,



exploitation and dissemination activities more effective. Also, we expect that the change makers can be the most important end-users of the project results after 2020. These change makers (or sometimes called change agents) are people who want to improve connectivity of rivers and are able to make it happen. They can be angling fishermen, kayakers, government, water authority, NGOs, etc. There is no official title for that, but in general we are all able to mention a couple of people who actually take such a role in certain countries or regions.

The above means that identifying the change makers is a bit of a subjective activity. They have to be identified by personal interpretations of people, in this case the team members and through their networks. The names and contact are gathered via the WFMF and the details will be included in the contact database.

Logical Framework

The strategy for dissemination and exploitation is built on the reasoning shown in the logical framework (Figure 2).

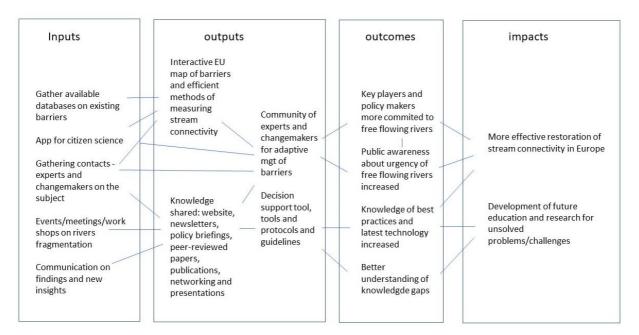


Figure 2. Logical framework for the PEDR.

The inputs are the activities of the project team, which should lead to several project results (output). Together these project results are expected to have effects (outcomes) which in the end should to changes in stream connectivity of European rivers and future education and research. The project results will be discussed in more detail in the next chapter.

3.2.1 Dissemination strategy

Sharing the research results with potential users will be done through several activities. First, we will make list of contacts, change makers and people that are potential end users and/or people that are likely to disseminate our information within their networks. Second, we will have an updated website, we will use social media, write newsletters, publish scientific and non-scientific articles, make presentations and use our networks.

As discussed in the previous chapter we want to reach citizens through different target audiences, with their own specific needs and characteristics:



- National & International: In-depth information with clear results and case studies with media articles and reports. All still provided with an activating and visually appealing theme. Channels: mailing, website, media articles, reports, offline channels: events, workshops, social media (TW, FB, YT).
- Regional: In-depth information on regional level with an activating message "spread, share, join, etc." Less focus on citizens but still trying to avoid scientific jargon.
 Channels: Newsletters, Social Media (LI, TW, YT), print ready materials, smartphone app.
 Offline channels: events, workshops, website, media articles.
- Local: To the point messaging about news, data, case studies, updates from their own area.
 Keep it local, keep it simple and activating and understandable for citizens.
 Channels: Social Media (TW, FB, YT), mailing, media articles, websites
 Offline channels: events, workshops, smartphone app, offering print ready materials for outreach and information.
- Citizens: Some citizens will be interested by local communication and others by regional or national since they all offer a different style of content.
 Channels: website, print materials, social media (TW, FB, YT)

Given the importance of engaging citizens in the project and the limited resources for such an immense target audience, social media will be a channel of priority.

The citizen science programme will be launched by presenting the app from the 21st of April 2018. The launch will take place in three different phases, starting with the countries where language translations are available, the right contact persons have been identified and where we have the best we could find on available existing databases. These initial launches will coincide with the World Fish Migration Day, to increase chances that press, and other stakeholders will pick up the invitation to join. The partners will organise special events, involving relevant stakeholders, therefore creating extra momentum for communication possibilities. Lessons learned, and success stories will be used for the second phase, inviting change makers in countries where the project has no partners to become active. They will be asked to support with the translation of the app and launch the citizen project in the respective country.

The communication will be supported with materials, which will be discussed in more detail in the next chapter.

3.2.2 Exploitation strategy

Next to the dissemination of the project results, we want the project to generate the impact intended. After the project is finished, we want the map to be updated regularly, the policies adjusted, and further research developed.

A first important step towards exploitation is to involve direct stakeholders, change makers and citizens to build the European map together. There will be more understanding in society that fragmentation is an important issue, and that there are tools and guidelines available to act. Events like the national workshops with a selected group of people are meant to inspire them so, after the workshops, they will be more willing to cooperated and eager to start. The project should be seen as the start of a process, optimising this European map and planning for improvements in connectivity of European rivers.



3.2.2..1 Strategies for exploitation activities

The following activities are specifically meant for exploitation of the project results:

- Policy briefings are presented at times when they prove useful in the policy cycle of policy makers. After the completion of the project, the briefings will be made available as downloads on a dedicated location and on search engines. Their free availability on long term ensures that project results will be easily accessible for policy makers and can serve as a component of new policies related to river connectivity.
- Workshops with direct stakeholders in the respective countries, with whom we would like to share the project results, are mean to inspire participants to continue the project, also after 2020. For example, we think of people working at national water authorities or specific change makers from other target audiences.
- Making the *Atlas easily and interactive accessible*, so it will be the first site which people will visit when they are looking for information on river barriers. We will try to make the databased accessible on the smart *app*, so people can check barriers in the field. That will be an added value which currently does not exist in the market. In order to best exploit the Barrier Atlas developed during the AMBER project, it is proposed that after the completion of the project, the atlas will stay available on a dedicated location along with their corresponding databases. Also, the connection with the smartphone app will remain to ensure the atlas can continue to be fed data from users in the field. After the completion of the project, the smartphone app will be made freely available as download in the google play store (android) and the apple store (IOS). Long term support of the App will be secured during its production and funding provided from the AMBER budget. After the completion of the project, the citizen science program shall be continued by the WFMF, provided time and funding permit. This will ensure the citizen scientists stay active, involved and motivated.
- Creating Decision Support Tools that explicitly recognise the existence of local adaptation, making it possible to restore connectivity at the catchment scale whilst acting locally. Such tools are currently missing.
- Free availability of peer-reviewed publications. In order to best exploit the peer-reviewed publications developed during the AMBER project, it is proposed that after the completion of the project, the publications will be made available as downloads on a dedicated location and on scientific search engines. Their free availability on long term ensures that project results will be easily accessible for other scientist and researchers and that the project results function as basis for future top-level research on river connectivity.

Each of the project partners involved in AMBER is responsible for adequate exploitation of their own developed product to their own abilities. WFMF will oversee the exploitation on a project level. SU will provide a dedicated location for program, report and data storage on the long term after completion of the project.

3.2.2...2 Innovation aspects of AMBER and opportunities for commercialisation

AMBER is a scientific project with a strong link to citizen science and a diverse audience of participants. Keeping in mind that a large part of information from the project that it is presented



and sent out can also be read by the general audience, this information will be presented in a visually appealing way, providing infographics, videos, animations and GIFs. This approach has many innovative aspects for example making scientific results interactive and understandable for a wide audience and motivating citizens to participate and see how their contribution is having a positive impact on river connectivity in Europe. Contrary to many other scientific projects, AMBER has an added focus on the general audience which can be considered innovative.

Two main innovative elements in the AMBER project are the AMBER Barrier ATLAS and smartphone application. AMBER will provide an unprecedented overview of existing barriers in European rivers in the Barrier ATLAS. This ATLAS will be based on highly fragmented existing data and will be supplemented using data acquired through the AMBER smartphone application which will allow its users to record and submit barriers and thereby contribute to the completion of the ATLAS. The Barrier ATLAS and AMBER smartphone app will geographically cover all 28 EU member states and are therefore expected to have a large impact as they will provide a first of its kind barrier inventory for the entire European Union.

Another innovative element in the AMBER project is that it will develop decision support tools for the use in river basin management. These tools will focus on river infrastructure assessment, river infrastructure planning and management scenario comparisons. These are the first support tools developed for adaptive barrier management and are intended to become standard operating procedures.

Both the app, the barrier atlas and the decision tools are products that can be of value to companies or industry. Although at the moment not directly envisioned, by creating them to be accessible through the internet a wide range of commercialisation opportunities are possible. Through parties like industry, NGO's or water authorities the app, the barrier atlas and the decision support tools can for instance be further developed into internationally used tools and thereby have an everlasting effect on river connectivity and barrier management policies. Further consideration will be given to commercialisation at a later stage in the project.

3.2.2..3 Data management

To ensure the best possible exploitation of the project outcomes, the data, metadata and results from the AMBER project are made as "FAIR" (Findable, Accessible, Interoperable & Re-useable) as possible, as detailed in the AMBER Data Management Plan (D6.1).

The expected data from the AMBER project is listed in the AMBER Data Management Plans. Part of the expected data is expected to have further utilities beyond the scope and duration of the AMBER project. These data are potentially interesting to other projects and stakeholders for future use. **Table 3** and **Table 4** show an overview of information on the further utility of data (taken from the AMBER Data Management Plan).

Table 3. Summary of data types collected within the AMBER project WP1,2,3. 'Further utility' are potential applications of the data outside the direct scope of the AMBER project.

Data	Further utility
Collation of barrier data throughout Europe	Scientific investigations
Metadata on the barrier inventory (T1.2.1)	Understanding the barrier data; procuring further barrier data within Europe
Validation data	Representative of intense and comprehensive barrier surveys
Barrier inventory	Research; shaping policy



Drone generated river habitat data	Research for improving image interpretation; promotional media
European sediment connectivity data	Widespread research applications
Effect of climate change on river connectivity	Research; example for strategic planning of climate change scenarios for environment agencies
eDNA detection thresholds	Widespread use for application of metabarcoding; improvement/research to further develop metabarcoding
Presence/absence of aquatic biota based on eDNA sampling in test catchments	Example for other metabarcoding field exercises
Ecosystem services and interaction with stakeholders	Example of relationships between ESS, barriers, and stakeholders
Hydropower potential and pass ability	Example of assessing hydropower potential (though data likely to be combined with other data within decision tool)
Hydrodynamic conditions at river infrastructures	Useful data for research, regulatory bodies and hydropower industry
Behaviour and locomotor performance of weak swimmers	Research
Field data of pass ability of species (focus on non-salmonids)	Important information for regulatory bodies: informing EU habitats directive and Convention on Biological Diversity and movement of invasive species.
Cost-Benefit of restoring stream connectivity	Regulators/Public: data to assist conflict resolution in barrier management; Research
Social attitudes to dams in rivers	Regulatory bodies/public: for understanding and informing conflict resolution
Inventory of barriers and river structures within German test catchment	Representative of intense and comprehensive barrier surveys

Table 4. Data collected during WP4 (Case Studies).

Data	Further utility
River Nalon field data (Spain)	
River Allier (France) field data	
River Munster (Ireland) field data	
River Gary (Scotland) field data	Case study examples for public/regulators; catchment
River Vistula (Poland) field data	management within the specific catchments
Lowland river (various countries) field data	
River Guardalhorce (Spain) field data	
Trans-European Status of Atlantic Salmon	Informing policy decisions; national and local conservation/restoration efforts

3.2.3 Strategy per target group

The strategy for dissemination and exploitation of results to different target groups is shown in **Table 5** below. The table also shows the main activity concerned and which indicators can be used to measure progress during the progress of the project. The indicators are quantified below in this document.

It appeared that measuring the reach and numbers of specific civil society target groups (like angling associations and water sport organizations) was difficult, because many of the people involved act on social media on a personal level, rather than as a member of a civil society organisation. We believe that measuring the reach of social media and the number of citizens involved is sufficient for knowing whether we are on the right track. Therefore, we will not measure the reach of specific target groups specifically.



Table 5. Strategy for dissemination and exploitation to different target groups.

AUDIENCE	Main dissemination strategy	Main exploitation strategy	Main activity concerned	Main indicators
General Audience	- Make people aware that barriers are an important issue, on local and European level, via the Citizen Science programme.	- Make information on barriers that easily accessible that people are triggered to look for this information within their own region.	- Citizen Science Programme	- Reach Social Media - Number of citizens involved
Dam Owners	- Make them aware of the issue and project results via media	- Stress in communication that solutions are possible and not necessarily expensive	- Media exposure	- Number of media articles
Water authorities & River Basin Authorities	- Share change makers the results of the Citizen Science programme, together with products like the Decision Support tools	- Involve change makers with the gathering of the data for the Atlas and involve them for the launch of the Citizen Science programme where possible.	- National Workshops	- Number of attendees of all workshops
Municipalities	- Same as above (for water authorities)	- Involve change makers for (the launch of) the Citizen Science programme where possible	- Citizen Science Programme	 too difficult/expensive to measure separately
Angling associations	- Ask European Angling Association and regional organizations to disseminate project results	- Involve change makers for (the launch of) the Citizen Science programme where possible	- Citizen Science Programme	- too difficult/expensive to measure separately
Water Sport organisations	- Ask regional organizations to disseminate project results	- Involve change makers for (the launch of) the Citizen Science programme where possible	- Citizen Science Programme	- too difficult/expensive to measure separately
Educational institutions	- Ask change makers within educational institutions to disseminate project results	- Involve change makers for (the launch of) the Citizen Science programme where possible	- Citizen Science Programme	- too difficult/expensive to measure separately



AUDIENCE	Main dissemination strategy	Main exploitation strategy	Main activity concerned	Main indicators
NGO's	- Ask NGOs to disseminate project results	- Involve change makers for (the launch) of the Citizen Science programme where possible	- Citizen Science Programme	- too difficult/expensive to measure separately
Policy makers	- Ask change makers within policymaking institutes to disseminate project results	- Organize specific workshops at the right time of policy cycles for policymakers with project results	- Policy briefings	- Number of policy briefings
Hydropower companies	- Share results from the Amber project via Dam Owner change makers in workshops and cooperation with FitHydro.	- Having involved hydropower organizations in the Amber project and organizing the final event together with FitHydro will mean they have to specify how they will make use of the results of the Amber project.	- Final event and cooperation with FitHydro	- Number of attendee's event

3.3 "Let it flow" campaign

A main challenge of the project is to bridge the 'world and language' of experts and the citizens. A separate campaign will enable messaging for a wider audience, called "Let it Flow". The term, look and feel will be consistent for different audiences, whilst the messages and channels can be more audience specific. Therefore, an important part of the content of the external communication will be based on the "Let it flow" campaign. It will have a consistent visual standard for communication. The communication campaign aims to connect with the target audiences and inspire action, participation and innovation. The campaign is also ensuring the consistent use of social media hashtags, communication style, use of visuals, video and overall communication to interact with the target audiences.

AMBER is a new name/brand and therefore it had to be introduced. The link with AMBER and the "Let it Flow" campaign ensures that the communication will cover both brand awareness of the AMBER project and outreach by using the same "Let it Flow" theme. Communication of AMBER will often include a link to the "Let it Flow" theme (e.g. slogan in combination with logo) or social posts with #letitflow. The "Let it Flow" theme always has to be combined with the AMBER logo and/or textual explanation.

3.3.2 Communication Style

The main goal for the "Let it Flow" campaign is to engage with the target audiences. To successfully start a dialogue with both the general audience and other target audiences, the campaign has to communicate to each of them in specific ways.



General Audience

- Avoid scientific jargon and use short, clear and easy to understand vocabulary without losing the core message.
- Write in an activating tone "Join, Help, Work Together, etc."
- Ask questions, engage people to join the conversation.
- Support communication with visual elements.
- Use humour.

Scientists, corporations

- Scientific terms can be used, but not on social media.
- Write in a formal and clear tone.
- Give conclusions, new findings, start a discussion.
- Support communication with data visualisation
- Include reports or visuals related to a specific research or method.

Closely involved (NGO, partners, river managers)

- Scientific jargon can be used, but not on social media.
- Write in a formal, activating and clear tone.
- Give conclusions, new findings, start a discussion, can use humour.
- Support communication with data visualisation or beautiful visuals
- Include reports or visuals related to a specific research or method.

On Social Media

Social media is not a channel people use to read big stories on. People tend to scan these channels, so the communication style must be short, clear and ideally supported by visual elements as photo, video, data visualisation or GIFs. On all 'Let it flow' related tweets the following hashtags should be used: #letitflow, #AMBER, @ambertools

3.3.2 Tactics

The "Let it Flow" campaign includes the following dissemination products & channels (described in detail in chapters 2.5 & 2.6):

- Case studies
- Citizen science platform
- Newsletters
- Barrier atlas
- Social media
- Events

3.4 Expected impact of exploitation and dissemination activities

3.4.1 More effective restoration of stream connectivity in Europe

The consequences of meeting the challenge proposed by AMBER are potentially enormous. Meeting the proposed goals will build knowledge based on empirical data and provide a benchmark for implementing similar valuations for other ecosystems, while providing an alternative source of wealth through the promotion of adaptive management of instream structures. Likewise, high societal impact



will be achieved through specific training and education components considered in AMBER, as well as through the engagement of citizens through an innovative citizen science programme.

Furthermore, the external communication of the AMBER is aimed at creating awareness amongst the public about the value and importance of river ecosystems. Because of this heightened awareness targeted people in the EU will likely care more about their rivers, feel more involved with their rivers and are more likely to get involved in future projects related to rivers and river management. The policy briefings developed during the AMBER project, along with the consultation of the primary policy stakeholders (WFD working groups and the DG Environment of the European Commission) during stakeholder workshop or meetings will ensure the results from the AMBER project are integrated into relevant policy, maximising the impact of the AMBER project on the field of policy.

The decision support tools developed during the AMBER project are intended to support practitioners the field of barrier management and barrier planning with implementing adaptive barrier management. This will result in more barriers being adjusted to ensure mitigation of negative effects on river ecosystems, the removal of outdated or unused barriers and hopefully the protection of pristine sections of rivers from new hydropower initiatives.

3.4.2 Development of future education and research

Many of the proposers of AMBER are research driven institutions, and achieving high scientific impact is very much at the heart of this project. Outputs of AMBER need to be scientifically sound and accepted by peers if they are going to achieve societal impact. Thus, AMBER aims to produce a series of high impact peer-reviewed publications underpinned by several standard operating procedures in relation to (1) data mining and modelling, (2) development of citizen science, (3) ecosystem service valuation, and (4) adaptive barrier management. With these high-quality peer-reviewed publications and standards operating procedures, the AMBER project will set a precedent and pave the way for future projects working on adaptive barrier management

4 EXPLOITATION AND DISSEMINATION PRODUCTS AND CHANNELS

4.1 Visual identity

Description: The visual identity of AMBER shows that the project has a clear link with the Water Framework Directive (WFD) whilst giving the project its own identity as an EU-funded project. Based on the colour palette of the Water Framework Directive and a connection to "let it flow", a logo, a set of templates and visual materials have been designed by WFMF and made available to all project partners in a so-called "Branding Toolkit". This "Branding Toolkit" includes:

- AMBER logo;
- AMBER style elements;
- AMBER font;
- Template for PowerPoint presentations;
- Word document template
- Guidance document on use of visual material.

Goal: Creating brand awareness. The materials in this "Branding Toolkit" ensure that the AMBER visual identity is consistent throughout the duration of the project. The materials in the toolkit are mostly used for external communication.



Target: All target audiences

Dissemination results: Introduce AMBER and create a recognizable "brand" which people can rely on when it comes to Adaptive Barrier Management in Europe.

4.2 Amber flyer

Description: An AMBER flyer has been produced. This flyer is handed out at AMBER events and presentations. It can also be distributed online under the form of clear and appealing info-graphics, that can be easily spread through social networks and interested websites.

Goal: to present the topic, objectives and activities of the project and a call to action with a link to the AMBER website. This is a way to show the need for this project in an appealing way and not like a scientific leaflet.

Target: General audience, NGO, partners

Dissemination results: 500 copies

4.3 Media articles

Description: Media articles (as listed in the website http://amber.international/resources/) make reference to all types of written press articles focusing on presenting the project, its activities, its outcomes, etc., that are published on different channels. They may take the form of news, announcements, tweets, LinkedIn posts, press releases, published on external websites including partners' websites, on social networks, etc.

Goal: reach the classic and serious part of the target audience to show the competence and results of the project. By doing this a big list of press and online news contacts can be made.

Target: NGO, Scientist, Water authorities, Policy makers, hydropower, education

Dissemination results: broad contact list for press, more than 20 publications.

4.4 Project reports

Description: Project reports will form important dissemination products. During the 4-year span of the AMBER project 14 project reports will be delivered and disseminated. The reports will be produced by WP1, WP2, WP3, WP4 and WP5. Their subjects are listed in the **Table 6** below.

Goal: to provide in-depth information and innovative solutions to problems related to the AMBER project and keep people updated. Also, a good way to start the conversation on a serious level.

Target: NGO, Scientist, Water authorities, Policy makers, hydropower, education

Dissemination results: provide valuable information to create links to AMBER and initiate conversations and innovative results based on the outcomes of the reports.



Table 6. Overview of Project Reports.

Work	Торіс
Package	
1	Guidance on stream barrier surveying and reporting
2	Classification map of running waters considering fish community structure and barrier impacts
	Conceptual model of ecological impacts of barriers in EU considering habitat selection criteria for running Waters
	Rapid habitat assessment methodology supported by remote sensing
	Report on the molecular toolkit: taxon-specific sets of primers, protocols and pipelines
	Overview of river ESS demand and delivery in selected case studies under different scenarios of climate change
_	and barrier management
3	Response by a range of aquatic organisms to hydrodynamic conditions commonly created at river infrastructures
	Quantification of economic costs and benefits of river infrastructures (evaluation of natural capital)
	Inventory of barriers and river infrastructures at test catchment with demonstration of Integrated Agent Based Dispersal Model
	Report on results of questionnaire to model social attitudes to dams and reservoirs
	Impediments to barrier planning and stakeholder conflict resolution
4	Review and meta-analysis of benefits, challenges, and trade-offs in adaptive barrier
	management
	EU salmon Atlas
5	Best practice guidance document on adaptive barrier management

4.5 Policy briefings

Description: Policy Briefings will form important exploitation products and help to include the results and findings of the AMBER project into European policy, like for instance the WFD. During the 4-year span of the AMBER project three policy briefings will be delivered and distributed for exploitation. The briefings will be written by WP1, WP2 and WP4 and redacted by the WP5 together with the project manager. Their subjects are listed in the table below. The precise timing for the policy briefings are not yet defined in this stage of the project, since it coincides with opportunities for interaction with policy cycles. This information will be defined by the respective WP leaders together with the project manager later in the project.

Goal: to provide insights on policy changes and to reach a difficult target audience that can use the results of the project

Target: Policy makers, Water authorities, Dam owners, Hydropower

Exploitation results: Three policy briefings

Table 7. Overview of Policy Briefings.

Work	Topic
Package	



1	JRC Science for Policy Report on barrier metadata
2	Impact of stream barriers on ecosystem services and benefits of restoring connectivity
4	Adaptive barrier management

4.6 Peer-reviewed publications

Description: Peer reviewed publications will also form important dissemination products. They will be submitted and published in (scientific) journals. During the 4-year span of the AMBER project seven peer-reviewed publications will be delivered and disseminated. The publications will be produced by WP1 (2), WP2 (2), WP3 (2) and WP4 (1), as shown in **Table 8** below. The target journals and the precise timing for the peer-reviewed publications are not yet defined at this stage of the project. This information will be defined by the respective WP leaders later in the project.

Goal: provide scientific results that can be spread among journals and magazines to share knowledge and initiate action and collaboration among scientists in the EU.

Target: Scientists, magazines, blogs

Results: a minimum of seven peer-reviewed publications

Table 8. Overview of peer-reviewed publications.

Work Package	Topic
1	Development of the Barrier Inventory and online Atlas
	extent of river fragmentation in Europe
2	Conceptual framework for estimating barrier effects on fluvial processes,
	Conceptual framework for estimating Barrier effects for a range of aquatic biota
3	Application of the AMBER decision support tool for barrier mitigation and planning
	Socio-economic drivers and impediments for successful reconnecting of rivers
4	Case studies in restoration of stream connectivity

4.7 Short videos

Description: Three short videos trailers (< 2 min) will be produced; one at M12 to promote clearly and succinctly the projects objectives and challenges; one at M24 to spread the goals, preliminary results and progress of AMBER. Using drone footage and clear messaging, and one at M36 to summarize the main outcomes of the project.

Goal: Easily shared info on the web, and can be displayed on screens at events, video trailers are another very effective way to communicate.

Target: General audience, NGO, water sport, angling, dam owners

Results: 3 short videos, which will be used on the website, shared on social networks, and used during events to share valuable information about the AMBER project. Reach: more than 3.000 views.

4.8 Smartphone app



Description: As part of the AMBER project a Smartphone App will be developed. With this App users, can upload barriers they find in the field to the European Barrier Inventory. This way the barrier database can be filled cost effectively. The smartphone app will be available as download for Android, IOS and windows operating systems on the AMBER website and possibly also the "apple store" and "google play store".

Goal: Provide citizens and organisations with an easy tool to participate in a European research project.

Target: General audience, NGO, local, national and international organisations

Results: Citizen Science: filling database by using citizen insights and local data (over 300 active users)

4.9 Barrier Atlas

Description: AMBER will feature an online interactive Atlas of stream barriers. There is no global inventory of stream barriers in Europe, only fragmentary records that vary from country to country. To agree on a common methodology and map the location of all types of physical barriers (and not just of large dams) will be the priority of AMBER. This will become the cornerstone of our work and feed into the rest of the project. The map needs to have a strong interactive element for both the general audience, scientist and water managers to use it. It will be an online tool and therefore easy to share but not to embed in another site. The traffic should remain in the AMBER environment.

Goal: To provide the first complete overview of barriers on European Rivers, made together with citizens, organisations and scientists.

Target: All target audiences

Exploitation results: Trustworthy database to use for European research and easy access interactive atlas for a wide audience to create awareness and to inspire to take (local and national) action (over 300 active users)

4.10 Decision support tools

Description: AMBER will feature three online decision support tools to aid in stream restoration in relation to barrier location, and in the monitoring of barrier mitigation scheme. These will be developed in Work Packages 2 and 3, as listed in the **Table 9** below. Streams often harbour local endemism's and are affected by processes that operate at multiple scales. To restore connectivity will require managers to think globally, at the catchment scale, but to act locally. Explicit recognition of the existence of local adaptations is one of the distinctive features of AMBER.

Goal: better barrier management of barriers in European rivers.

Target: NGO, researchers, water authorities, dam owners, hydropower companies, education

Exploitation results: Useful tools to be used in research (100 active users)

Table 9. Overview of Decision Support Tools.



Work Package	Topic
2	Digital river infrastructure assessment and classification software tool (pass ability and hydropower potential)
	Simulation and modelling methodology with indicators ('habitat stress days') for management scenario comparisons
3	River infrastructure planning (removal, mitigation and installation) decision support tool

4.11 Citizen science

Description: AMBER includes a citizen science programme to engage with all water users and the citizens and help map the location of stream barriers across Europe. They will become ambassadors and active members in a normally only scientist environment. They help make a difference. One novel aspect of AMBER is the use of data provided by ordinary citizens to improve river restoration, making use of the capacity for data capture of modern smartphones, and the data processing possibilities offered by large citizen science datasets. Such an approach recognises the value and need for participatory resource management and is well aligned with CBD Guiding Principles for Ecosystem Management.

The citizen science program includes the production of a smartphone application, a web-based Citizen Science platform, a Smartphone app Flyer and Project Flyer. A Project flyer will be created to advertise the AMBER vision, the partners involved, what the project entails, why it is important, how citizens can get involved, and contact information. The Smartphone app Flyer will advertise and describe the use of the app. The web-based citizen science platform will allow citizens to interact with data gathered with the smartphone application

Goal: create ambassadors and data processing possibilities offered by large citizen science datasets

Target: General audience, NGO, Water sport, Angling, Education

Results: over 1000 citizens actively involved.

4.12 Exploitation and dissemination channels

4.12.1 Website

Description: AMBER features an attractive website, which describes the project and its objectives to a broad audience. It will be used as one of the main vehicles of dissemination and interaction with the public. It includes Home, News, about us, Online atlas (developed during WP1), Publications (including reports and peer-reviewed scientific papers from all facets of the project as well as downloadable products such as Best practice guidance on dam removal in Europe); Incorporation of training and educational materials for citizens and other stakeholders.

Development of e-maps, e-learning are options that will be considered; Agenda (workshops and citizen awareness meetings); AMBER App (downloadable app with information and guidelines); Get involved (details about how the public can help) and a Contact page. All partners will be encouraged to publish documents and keep people informed about the project progress in news and social media. The data will be easily accessible and visible on the website in a format that is user friendly.



AMBER will be linked to Facebook, Twitter, and LinkedIn and will also join other established networks if this serves to share information. The website will be managed by WFMF, but all partners will be able to make suggestions and contribute to the contents. It will be designed following EU Project Websites – Best Practice Guidelines (March 2010).

The domains www.AMBER.International and www.Letitflow.network have already been secured for use in this project.

Goal: create a central place for people to reach about both AMBER and the state of European rivers but also to gather information and provide a newsletter signup and contact information.

Target: All target audiences

Results: 300 visitors per month

4.12.2 Newsletter

Description: Regular digital newsletters will be sent to end users informing them about the status of the projects within AMBER. These will be issued at least twice a year and distributed to partners, key regional coordinators, contacts, contributors and other parties who subscribe by registering online. The partners will further circulate the letters within their networks. This will also be available online on the website and posted on social media channels. In each newsletter, there will be a summary of events, a work package in the spotlight, upcoming events and news from partners, including progress and achievements. A professional emailing solution (e.g. Mail chimp) will be used to ensure the best delivery rate. Target groups will be segmented, and regular analysis will be driven on newsletter results (opens and clicks) to optimise the impact. After sending the newsletter it will also be made available on the AMBER website as download in pdf format. The schedule for the AMBER newsletters is shown in **Table 10** below.

Goal: Provide consistent feedback to people involved and to update on industry related subjects

Target: Partners, subscribers from website or social and segmented parts of target audience by using

Mail chimp analytics **Results:** 2000 recipients

Table 10. AMBER Newsletter schedule.

Schedule	Topics in newsletter
November 2016	Welcome, Introduction to AMBER, Overview of work packages, Upcoming events Overview of last 6 months, WP1 in the Spotlight, Upcoming events, News from partners, Progress and milestones
April 2017	Overview of last 6 months, WP2&3 in the Spotlight, Upcoming events, News from partners, Progress and milestones
November 2017	Overview of last 6 months, WP4&5 in the Spotlight, Upcoming events, News from partners, Progress and milestones
April 2018	Overview of last 6 months, WP1 in the Spotlight, Upcoming events, News from partners, Progress and milestones
November 2018	Overview of last 6 months, WP2&3 in the Spotlight, Upcoming events, News from partners, Progress and milestones
April 2019	Overview of last 6 months, WP4&5 in the Spotlight, Upcoming events, News from partners, Progress and milestones



November 2019	Overview of last 6 months, WP in the Spotlight, Upcoming events, News from partners, Progress and milestones
April 2020	Overview of project, launch of products, Upcoming events, News from partners Progress and milestones

4.12.3 Social media

Description: Incorporating social media (YouTube, Facebook, Twitter, and LinkedIn) into the project will help to extend the dissemination of results and reach a wider audience and drive traffic to the website and other publications. Therefore, the AMBER project has several dedicated social media channels set up for communication and dissemination purposes. Theses social media channels include:

- Twitter account, called @AMBERtools, https://twitter.com/AMBERtools;
- Facebook page, called @AMBERtools, https://www.facebook.com/AMBERtools;
- LinkedIn group, called "River Connectivity Network" (2480 members), https://www.linkedin.com/groups/1215847
- YouTube channels: https://www.youtube.com/channel/UCPB6VBaM-p9Mv7s0yjfmDqA

Results from social media will be measured using:

- Twitter analytics
- Hashtag tracker
- Facebook analytics
- YouTube analytics

Communication on social media will be short, activating and informative. Mostly driving traffic to the AMBER website or publications related to AMBER (content can also be entertaining). AMBER will also produce visually appealing content that can be shared on social media. This content will be mostly video, visuals, photos and they all need to have a connection to either AMBER and Let it Flow by using the correct hashtags or visuals. Everything will be planned according to a Content Calendar. For example, #LetItFLow and @AMBER.International could be used.

The strategy will be developed in three phases:

- 1. **Brand awareness** for AMBER by communicating all content in a relevant, easy to understand and visually appealing way. Social Media is a place where people go in their spare time and where organisations make connections and share news and knowledge.
- 2. **Sharing knowledge**, spreading news, and sharing content. This to keep the fans, partners and target audience aware of the developments, goals and progress of AMBER.
- 3. **Recruitment**, mostly directed at citizen science. Where communication is based on activating content and call to action to the smartphone app and the barrier atlas.

Goal: short, activating and informative about the AMBER project and to communicate to a broad audience

Target: general audience, NGO, water authorities, Hydropower, dam owners, municipalities, water sport, angling

Results: 50.000 reach per month

4.12.4 Contact database



Description: AMBER will build during these four years a database of contacts made through the different project activities, which will be used to keep this audience interested in the project and regularly updated on its developments. The databases will be segmented (newsletter subscriptions, project events, partners' contacts, etc.) to have targeted communication when needed. Newsletters, invitations to events and to fill in evaluation surveys, etc., will be regularly sent.

Goal: have contacts for each channel and spread our messaging fast and effective among target audiences

Target: Press, blog, newspaper, paper, television channels, radio

Results: Contact database (over 2.000 contacts)

4.13 Offline channels

4.13.1 Events & Workshops

Description: Events and workshops are a key channel of the AMBER project. During the lifetime of the AMBER project there will be several events and workshops organised to communicate about AMBER and disseminate the developed products and results of the project. The currently scheduled events and workshops are listed in **Table 11** below. Events and workshops are also combined to plan meetings with partners, interact with key stakeholders and national coordinators within member States.

Goal: Provide communication between organisations, general audience and the industry and to educate and share knowledge

Target: General audience, scientist, NGO, Policy makers, Hydropower, Dam owners

Results: 600 attendees

Table 11. AMBER events and workshop schedule.

Date	Activity
November 2016	Launch events
February/March 2017	EU meeting 1 / Workshop 1
2017 - May 2019	AMBER National Workshops
April 2018	AMBER events for World Fish Migration Day
May 2019	EU meeting 2 / Workshop 2
March 2020	Let it Flow event

4.13.2 Presentations

Description: To communicate about the goals and progress and later disseminate the project results, the project partners shall all hold presentations at conferences and symposia related to the topic of barrier management. A preliminary list of potentially interesting conferences and symposia for the AMBER project has been compiled and listed below.

Goal: Sharing knowledge, educate, communicate

Target: Scientists, water authorities, hydropower, dam owners, policy makers



Results: 500 attendees

Table 12. AMBER Conference presences schedule.

Date	Name	Location				
4-6 October, 2016	IFM 47th Annual Conference: Fisheries	Norwich, UK				
6-7 October, 2016	Fish Market: International workshop	Roermond, Netherlands				
14-15 November, 2016	Dam Removal Europe – 2nd Workshop	Castilla-y-Leon Region, Spain				
4-5-April, 2017	Sustainable Hydropower Development Forum	Prague, Czech Republic				
25 April, 2017	7 th IFM Specialist Conference	Newport, UK				
31 May – 2 June, 2017	Ecological Continuity conference	Beaune, France				
13-15 June, 2017	International Eel Science Symposium	London, UK				
19-21 June, 2017	Fish Passage Conference	Corvallis, USA				
26-28 June, 2017	EIFAAC International Symposium	Olsztyn, Poland				
19-21- July, 2017	River Basin Management Conference	Prague, Czech Republic				
20-24 August, 2017	AFS Annual Meeting	Tampa, Florida				
3 September, 2017	EIFAAC International Symposium: Adaptation of inland fisheries and aquaculture to climate change	Poland				
11 September, 2017	WMCAUS 2017	Prague, Czech Republic				
14 September, 2017	Management and restoration of the Natura 2000 in rivers Challenges, Opportunities and Experiences	Vizcaya, Spain.				
14 September, 2017	XXXV Convegno Nazionale di Idraulica e Costruzioni Idrauliche	Bologna, Italy				
25 September, 2017	Dam and Weir Removal in the urban environment	Birmingham, UK				
26 September, 2017	International symposium Ecohydrology for Circular Economy and Nature-based solutions towards mitigation/ adaptations to Climate Change	Łódź, Poland				
8 November, 2017	Conference TSMR2017, Transport Solide et Morphodynamique des Rivières	Villeurbanne, France				
8 November, 2017	Robotic Photosieving from low-cost multirotor sUAS: a proof-of-concept	Delhi, India				
1 December, 2017	Webinar Series "Restoring river connectivity: methods and open challenges"	-				

4.13.3 Print (newspapers, magazines, journals)

Description: Printed newspapers, magazines and journals are also an important channel used to disseminate the AMBER project results. Products such as the project reports, policy briefings and peer reviewed publications will be published in printed magazines and journals. Media articles will also be submitted for publication in printed newspapers and magazines. Articles have already been submitted to the magazine of the Sustainable Eel Group and the German magazine "Am Haken".

Goal: spread AMBER related news among scientific newspapers and magazines to initiate conversations about European rivers and to communicate about the results of the project.

Target: General audience, scientist, water authorities, dam owners, hydropower, policy makers, municipalities



Results: 20.000 reach

5 MEDIA ENGAGEMENT PLAN

Getting citizens on board will be a challenge as the subject is relatively unknown and for many not a priority (yet!). As resources are limited and the target audience immense this plan is about creating engaging media that is as effective as possible.

5.1 Media engagement objectives

- Use the right media channels to reach potential users of the citizen science programme, to share relevant information and to use consistent call to actions to increase the participation in the AMBER project.
- Making use of free publicity.

5.2 Media engagement strategy

- Social media: since we have low budgets and have an emphasis on using networks of the project partners we rely a lot on social media. Which social media are used most depends on the target audience. The tone of voice will be partly informing, partly entertaining and mostly activating. We will not be anti-barriers, but we want to bring people together on positive, possible solutions.
- Written media: because we have low budgets we have to get attention from written media by releasing news items. That will be done either via newsletters or for special occasions through press releases. The press releases will be sent out via the partners in the relevant countries, or via organisations that are known through the networks of the partners.

6 TIMELINE AND CONTENT PLANNING

An overview of the main activities for dissemination and exploitation is shown in **Table 13** below.

Table 13. Overview of main dissemination and exploitation activities.

	2016	2017	2018			2019				2020			
			Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Launch project													
Preparation													
European contact													
database													
Launch app 1st phase													
Launch app 2nd phase													
Launch app 3rd phase													
National workshops													
EU Meetings													
Book on best guidance													
Final let it flow event		<u> </u>											
Processing Citizen Science													
information													



Website, social media							
and newsletters Publications							
Networking and							
presentations							

A content calendar has been developed to plan (visual) content related to the Let it Flow campaign for all the communication channels. The calendar will have a per day planning and will make sure AMBER will stay active on all social channels but to also keep updating the website. A timeline describing the different phases in the Let it Flow campaign can be seen in **Figure 3** below.

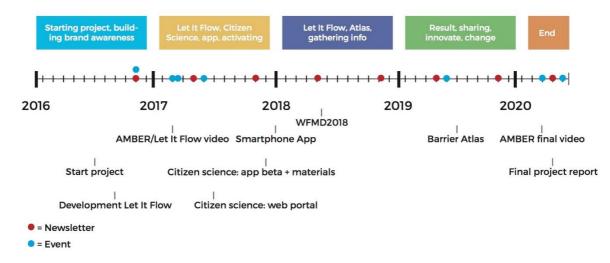


Figure 3. Timeline for the Let it Flow campaign as part of the AMBER project.

More specific than the general overview, the timing and target audience for the different output products are shown in **Table 14.**

Table 14. AMBER Dissemination and exploitation chart. The output column list the main associated deliverables.

Work Package	Output	Dissemination /exploitation tool	Dissemination /exploitation Channel	Timing	Target Audience
1	D1.1 Guidance on stream barrier surveying and reporting	Project report	Website, Newsletter, social media, Workshops, Presentations & Document	M6	water authorities, NGO, scientist, Policy makers, dam owners, hydropower, educational institutions
	D1.2 JRC Science for Policy Report: Country- specific reports containing the metadata - JRC Science for Policy Report	D5.9 Policy Briefing	Website, Newsletter, social media, Workshops, Presentations & Document	M12	Policy makers, NGO, water authorities, dam owners, municipalities
	D1.3 Barrier Inventory & Atlas: Web Portal with interface for data input by the public with	Barrier Atlas	Website, Newsletter, social media,	M36	General audience, NGO, educational institutions, water authorities, dam



	Dissemination Dissemination						
Work Package	Output	/exploitation tool	/exploitation Channel	Timing	Target Audience		
	INSPIRE-compliant harmonised database and metadata		Workshops & Presentations		owners, municipalities, water sports, angling		
	(D5.3) Peer-reviewed Publication on development of the Barrier Inventory and online Atlas	D5.3 Peer- reviewed Publications	Website, Newsletter, social media, Workshops, Presentations &	M48	Scientist, NGO, water authorities, dam owners		
	(D5.3) Peer-reviewed Publication on extent of river fragmentation in Europe		Document	M48	Scientist, NGO, water authorities, dam owners, hydropower		
2	D2.5 Report on the molecular toolkit: taxon-specific sets of primers, protocols and pipelines	Project report	Website, Newsletter, social media, Workshops,	M12	Scientist, dam owners, hydropower		
	D2.1 Classification map of running waters considering fish community structure and barrier impacts			Presentatio Document	Presentations &	M18	scientist, NGO, educational institutions
	D2.2 Conceptual model of ecological impacts of barriers in EU considering habitat selection criteria for running Waters					M24	Scientist, NGO, water authorities, dam owners, hydropower
	D2.4 Rapid habitat assessment methodology supported by remote sensing			M24	Scientist, water authorities		
	D2.7 Overview of river ESS demand and delivery in selected case studies under different scenarios of climate change and barrier management			M34	Scientist, NGO, water authorities, dam owners, hydropower		
	D2.3 Digital river infrastructure assessment and classification software tool (pass ability and hydropower potential)	Decision Support Tool	Website, Newsletter, social media, Workshops & Presentations	M24	scientist, NGO, water authorities, dam owners, municipalities, hydropower		
	D2.6 Simulation and modelling methodology with indicators ('habitat stress days') for management scenario comparisons			M32	Scientist, water authorities		
	(D5.9) Impact of stream barriers on ecosystem	D5.9 Policy Briefing	Website, Newsletter, social	M48	Policy makers, dam owners, NGO,		



		Dissemination	Dissemination		
Work Package	Output	/exploitation tool	/exploitation Channel	Timing	Target Audience
	services and benefits of restoring connectivity		media, Workshops, Presentations & Document		municipalities, dam owners
	(D5.3) Conceptual framework for estimating barrier effects on fluvial processes,	D5.3 Peer- reviewed Publication	Website, Newsletter, social media, Workshops,	M48	Scientist, NGO, water authorities
	(D5.3) Conceptual framework for estimating Barrier effects for a range of aquatic biota		Presentations & Document	M48	Scientist, NGO, water authorities
3	D3.6 Impediments to barrier planning and stakeholder conflict resolution	Project report	Website, Newsletter, social media, Workshops, Presentations &	M24	Dam owners, hydropower companies, NGO, municipalities, water authorities
	D3.1 Response by a range of aquatic organisms to hydrodynamic conditions commonly created at river infrastructures D3.2 Quantification of economic costs and benefits of river infrastructures (evaluation of natural capital)	of	Document	M30	Scientist, water authorities
					M30
	D3.5 Report on results of questionnaire to model social attitudes to dams and reservoirs			M30	General audience, NGO, Municipalities, Angling, water sports, Policy makers, water authorities
	D3.3 Inventory of barriers and river infrastructures at test catchment with demonstration of Integrated Agent Based Dispersal Model			M36	Scientist, water authorities
	D3.4 River infrastructure planning (removal, mitigation and installation) decision support tool	Decision Support Tool	Website, Newsletter, social media, Workshops & Presentations	M36	Scientist, water authorities, dam owners, hydropower, municipalities
	(D5.3) Peer-reviewed Publication on application of the AMBER decision support tool for	D5.3 Peer- reviewed Publication	Website, Newsletter, social media, Workshops,	M48	Scientist, dam owners, hydropower, municipalities,



Work Package	Output	Dissemination /exploitation tool	Dissemination /exploitation Channel	Timing	Target Audience
	barrier mitigation and planning	tool	Presentations & Document		NGO, water authorities
	(D5.3) Peer-reviewed Publication on Socio- economic drivers and impediments for successful reconnecting of rivers			M48	Water authorities, municipalities, policy makers, NGO, General audience
4	(D4.1) Review and meta- analysis of benefits, challenges, and trade- offs in adaptive barrier management	Project report	Website, Newsletter, social media, Workshops, Presentations &	M18	Dam owners, hydropower, water authorities, municipalities, policy makers
	(D4.3) EU Salmon Atlas	almon Atlas Document M44		M44	Angling, water authorities, scientist, general audience, educational institutions
	(D4.2) policy briefing on adaptive barrier management	D5.9 Policy Briefing	Website, Newsletter, social media, Workshops, Presentations & Document	M42	Policy makers, NGO, water authorities, dam owners, hydropower
	(D5.3) Peer-reviewed Publication on case studies in restoration of stream connectivity	D5.3 Peer- reviewed Publication	Website, Newsletter, social media, Workshops, Presentations & Document	M48	Water authorities, NGO, scientist
5	(D5.7) Short description AMBER project + call to action	Flyer	Website, Newsletter, social media, Workshops, Presentations & Print	M4	General audience, water sports, angling, scientists, NGO
	(D5.7) Video on project set-up, challenges and expectations	Short video	Website, Newsletter, social media,	M12	General audience, NGO, Angling, water authorities
	(D5.7) Video on progress and preliminary results		Workshops & Presentations	M24	General audience, NGO, Angling, water authorities, water sports
	(D5.7) Video on project outcome and results			M36	All target audiences
	D5.4 Smartphone/tablet application (AMBER app)	Smartphone App	Website, Newsletter, social media, Workshops & Presentations	M18	General audience, water authorities, water sports, NGO, municipalities, Educational



Work Package	Output	Dissemination /exploitation tool	Dissemination /exploitation Channel	Timing	Target Audience
					institutions, Angling
	D5.8 The citizen science program	Citizen Science	Website, Newsletter, social media, Smartphone App, Workshops, Presentations & Document	M18	General audience, NGO, Educational institutions
	D5.10 Best practice guidance document on adaptive barrier management	Project report	Website, Newsletter, social media, Workshops, Presentations & Print	M48	Scientists, Water authorities, Dam owners, Hydropower, Policy makers

NAGEMENT STRUCTURE

The World Fish Migration Foundation (WFMF) oversees the AMBER project exploitation and dissemination activities. This is done according to the structure described below. The list below shows the planned general management structure for all dissemination activities of the AMBER project and the roles and responsibilities of each project partner.

1. Target audience research (WFMF)

The first step in the structure to manage each exploitation and dissemination activities is research into the target audience; who needs to be reached, how they can be reached, what trends they follow and what the expected result and impact could be. The target audience research is conducted by WP5.

2. Conclusion on trends, needs and which channels (WFMF)

Based on the target audience research an approach to each exploitation and dissemination activity is proposed; Use data to decide on how to proceed, which products have to be made, when they are going to be published and how this is a useful and innovative for the proposed target audience. The proposal of the approach to each exploitation and dissemination activity is conducted by WP5.

3. Feedback consortium (WFMF (L), DTU, ERCE, SOTON JRC, SU)

After proposal of an approach to each exploitation and dissemination activity this approach is discussed with the consortium partners. These partners will include the Project manager, WP leaders and if applicable based on the activity in question, also other consortium partners. Feedback will be given during meetings or via email.

4. Agreement on approach

Based on the feedback from the partners involved the proposed approach is adjusted and a final approach to each exploitation and dissemination activity is agreed upon. The partners involved will include the Project manager, WP leaders and if applicable based on the activity in question, also other consortium partners.



5. **Division of tasks among partners** (WFMF (L), DTU, ERCE, SOTON JRC, SU)

After adopting a final approach to each exploitation and dissemination activity, the roles for the execution of the activity will be decided upon and tasks will be distributed based on the planning, skills and budget. The partners involved will include the Project manager, WP leaders and if applicable based on the activity in question, also other consortium partners.

6. Produce, execute and publish (WFMF (L), DTU, ERCE, SOTON JRC, SU)

Based on the division of tasks among the various partners, the adopted approach to each exploitation and dissemination activity will be executed and spread among the different channels. The partners involved will differ based on the activity in question. WP5 oversees adhering to the schedule of proposed exploitation and dissemination activities.

7. Evaluate (WFMF)

After each exploitation and dissemination activity, the impact will be measured to improve further actions. The evaluation is performed by WFMF as part of WP5, and the results can be fed into the consortium through the Project Manager.

8 MEASURING THE EFFECTIVENESS OF DISSEMINATION AND EXPLOITATION: EXPECTED RESULTS

To assess the effectiveness and measure the impact of the project, indicators and their respective targets have been compared to the realised performance.

An important aspect of the plan on exploitation and dissemination of results is assessing its effectiveness in spreading the results to a wide audience. To assess the effectiveness and measure the impact of the project indicators and their respective targets have been established for all dissemination/exploitation tools and channels. These are shown in **Table 15** and **Table 16** below.

Table 15. Indicators and expected results from the dissemination and exploitation tools.

TOOL	Indicator		Expecte	d results	
		m12	m18	m36	m48
AMBER flyer	Number of flyers handed	100	200	400	>500
	out				
Short videos	Number of videos	2	4	6	10
	Number of views	200	400	600	>1,000
Newsletters	Number of recipients	200	400	1000	>2,000
	Number of views	100	200	500	>1,000
Non-scientific publications	Number of media articles	5	10	15	>20
Barrier Atlas	Number of users	0	0	150	>300
Smartphone App	Number of (active) users	0	0	150	>300
Citizen Science portal	Number of Citizen	0	0	500	>1000
	involved				



Decision Support Tool	Number of users	0	0	20	>100
Book on Best Guidance on Adaptive Barrier	Number of downloads	0	0	0	5064
Management in Europe	Number of hard copies	0	0	0	4000
	handed out				
Policy briefings	Number of Policy Briefings	0	0	1	3
Peer-reviewed papers	Number of Publications	1	3	5	7
Networking	Number of contacts	150	250	700	>1000
Project reports	Number of reports	2	5	12	14

Table 16. Indicators and expected results from the dissemination and exploitation channels.

CHANNEL	Indicator		Exped	ted resu	lts
		m12	m18	m36	m48
Website	Number of visitors p/m	100	150	300	>1000
Social Media	Number of followers	50	80	2000	>5,000
	Expected reach p/m	500	800	20000	>50,000
European database of contacts/networks	Number of contacts	150	200	1000	>2,000
Regional Citizen Awareness Events	Number of event	0	0	2	0
	Number of people attending	0	0	100	0
National AMBER workshops	Number of workshops	3	5	9	11
	Number of attendees to all workshops	30	50	90	>100
EU Meetings	Number of EC officers attending	20	0	40	40
AMBER presentations	Number of attendees to all presentations	50	100	200	>500
Final Let it Flow event	Number of attendees	0	0	200	>200

9 REALISATION AGAINST PLANNED RESULTS-MONTH 12

At the time of writing of this version, we have the following information on realised results (**Tables 17-18**).

Table 17. Indicators and expected results from the dissemination and exploitation tools in month 12.

			Expect	ed resul	ts	Realised
TOOL	Indicator	M12	M18	M36	M48	Results MONTH 12
AMBER flyer	Number of flyers handed out	100	200	400	>500	1000
Short videos	Number of videos	2	4	6	10	5
Short videos	Number of views	200	400	600	>1,000	800
Newsletters	Number of recipients	200	400	1000	>2,000	>100
Newsietters	Number of views	100	200	500	>1,000	>50
Non-scientific publications	Number of media articles	5	10	15	>20	>20
Barrier Atlas	Number of users	0	0	150	>300	0
Smartphone App	Number of (active) users	0	0	150	>300	0
Citizen Science portal	Number of Citizens involved	0	0	500	>1000	0
Decision Support Tool	Number of users	0	0	20	>100	0



Book on Best Guidance on	Number of downloads	0	0	0	5064	0
Adaptive Barrier Management in Europe	Number of hard copies handed out	0	0	0	4000	0
Policy briefings	Number of Policy Briefings	0	0	1	3	0
Peer-reviewed papers	Number of Publications	1	3	5	7	5
Networking	Number of contacts	150	250	700	>1000	200
Project reports	Number of reports	2	5	12	14	2

Table 18. Indicators and expected results from the dissemination and exploitation channels in month 12.

			Expec	ted resul	ts	Realised
CHANNEL	Indicator	M12	M18	M36	M48	Results MONTH 12
Website	Number of visitors p/m	100	150	300	>1000	>300
Social Media	Number of followers	50	80	2000	>5,000	>2,000
Social Media	Expected reach p/m	500	800	20000	>50,000	>20,000
European database of contacts/networks	Number of contacts	150	200	1000	>2,000	200
Pagional Citizen Awareness	Number of event	0	0	2	0	0
Regional Citizen Awareness Events	Number of people attending	0	0	100	0	0
	Number of workshops	3	5	9	11	2
National AMBER workshops	Number of attendees to all workshops	30	50	90	>100	51
EU Meetings	Number of EC officers attending	20	0	40	40	0
AMBER presentations	Audience reached	50	100	200	>500	>2,000
Final Let it Flow event	Number of attendees	0	0	200	>200	0

10 REALISATION AGAINST PLANNED RESULTS-MONTH 18

Dissemination results for month 18 are given is **Tables 19-20**.

Table 19. Indicators and expected results from the dissemination and exploitation tools, month 18.

			Expect	ed resul	ts	Realised
TOOL	Indicator	M12	M18	M36	M48	Results MONTH 18
AMBER flyer	Number of flyers handed out	100	200	400	>500	3000
Short videos	Number of videos	2	4	6	10	6
Short videos	Number of views	200	400	600	>1,000	>1,000
Newsletters	Number of recipients	200	400	1000	>2,000	>300
	Number of views	100	200	500	>1,000	>150
Non-scientific publications	Number of media articles	5	10	15	>20	>20
Barrier Atlas	Number of users	0	0	150	>300	0
Smartphone App	Number of (active) users	0	0	150	>300	0



Citizen Science portal	Number of Citizen involved	0	0	500	>1000	0
Decision Support Tool	Number of users	0	0	20	>100	0
Book on Best Guidance on	Number of downloads	0	0	0	5064	0
Adaptive Barrier Management in Europe	Number of hard copies handed out	0	0	0	4000	0
Policy briefings	Number of Policy Briefings	0	0	1	3	0
Peer-reviewed papers	Number of Publications	1	3	5	7	7
Networking	Number of contacts	150	250	700	>1000	200
Project reports	Number of reports	2	5	12	14	5

Table 20. Indicators and expected results from dissemination and exploitation channels, month 18.

CHANNEL	Indicator		Exped	ected results		Realised
		M12	M18	M36	M48	Results MONTH 18
Website	Number of visitors p/m	100	150	300	>1000	>500
Social Media	Number of followers	50	80	2000	>5,000	>3,000
	Expected reach p/m	500	800	20000	>50,000	>30,000
European database of contacts/networks	Number of contacts	150	200	1000	>2,000	200
Regional Citizen Awareness	Number of event	0	0	2	0	0
Events	Number of people attending	0	0	100	0	0
National AMBER workshops	Number of workshops	3	5	9	11	3
	Number of attendees to all workshops	30	50	90	>100	>80
EU Meetings	Number of EC officers attending	20	0	40	40	0
AMBER presentations	Number of attendees to all presentations	50	100	200	>500	>3000
Final Let it Flow event	Number of attendees	0	0	200	>200	0